

IT'S NOT JUST MONEY THAT AN INDEPENDENT ADVISOR MANAGES. IT'S PEOPLE'S MONEY.

We support more independent Registered Investment Advisors than anybody else.

Schwab has always been there to provide help and guidance wherever the individual investor needs it. It's why we helped support the independent advisor channel early on—to give people an alternative to the Wall Street way of doing things. Because the independent advisor works for their clients, people can count on getting recommendations that best serve them. And today, over 5,500 independent

advisors rely on Schwab for custodial, operational and trading support. With over \$583 billion in client assets, we give independent advisors the help they need so they can focus on what's best for the individual investor. Being the #1 supporter of America's fastest-growing channel is just one more way we're making sure individual investors get the help and support they need.

IT'S WHERE PEOPLE'S MONEY IS GOING.

charles SCHWAB

For more information on The Charles Schwab Corporation, please visit www.aboutschwab.com

5,500 independent advisors served by Schwab Institutional, as of 12/31/2007.

\$583 billion of client assets under Schwab Institutional, as of 12/31/2007 Schwab Earnings Release.

Schwab Institutional is a division of Charles Schwab & Co., Inc. and provides back-office and other services to independent investment managers. Charles Schwab & Co., Inc. provides investment brokerage and custody services. Schwab Institutional leadership among independent Registered Investment Advisors as measured by market share. Source: Cerulli Quantitative Update—Advisor Metrics, 2007.

©2008 Charles Schwab & Co., Inc. All rights reserved. Member SIPC. (0308-4755) ADP41383